

NEWS

CARVANA LAUNCHES NEWEST CAR VENDING MACHINE IN KENTUCKY

Aug 12, 2020

Carvana Stakes Claim in Louisville With 25th Car Vending Machine in the U.S.

LOUISVILLE, Ky.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched its latest Car Vending Machine in Louisville. Standing eight stories tall with a 27-vehicle capacity, Carvana's newest Car Vending Machine offers car buyers a one-of-a-kind experience. Cavana customers who choose Touchless Pickup at a Car Vending Machine can enjoy the unique experience Carvana has become known for, from a safe, comfortable distance.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20200812005054/en/

Carvana has debuted Kentucky's first Car Vending Machine in Louisville. The all-glass structure holds 27 vehicles and stands eight stories high. This is Carvana's 25th Car Vending Machine in the country. (Photo: Business Wire) By appointment only, customers can select a day and time convenient for them, at which time they will be the only customer inside the vending machine. They will be greeted by a Customer Advocate and receive a commemorative, oversized Carvana coin to activate the automated vending process. Car buyers can then get an immersive, central view of their vehicle descending through the

structure from the heart of the all-glass tower.

On Carvana.com, in as little as five minutes, customers can shop an inventory of more than 15,000 vehicles, finance, purchase, trade in, and schedule as-soon-as-next-day delivery or Car Vending Machine pickup. Customers can also sell their current vehicle to Carvana and receive a real offer in just minutes—even without purchasing a vehicle. The Carvana experience saves customers valuable time and money by skipping the dealership and shopping online.

Carvana vehicles pass a rigorous,150-point inspection, have no frame damage, and have never been in a reported accident. Features, imperfections, and updated information about open safety recalls are listed on every car's vehicle description page. Additionally, Carvana has upgraded the concept of the traditional test drive; all vehicles come with a seven-day return policy. Owning the car for a full week gives customers the peace of mind and time to ensure the vehicle fits their needs and lifestyle to the fullest extent. From installing tricky car seats to adequate driver's seat comfort for long weekend road trips, customers can see how their new vehicle handles the terrain of everyday life.

"Just three years ago we brought the New Way To Buy A Car® to Louisville, and customers have continued to enjoy the ease and convenience we offer," said Ernie Garcia, founder and CEO of Carvana. "As we enhance our presence here with the launch of our newest Car Vending Machine, we look forward to providing area residents with a fun, safe option for getting their next vehicle."

Carvana's newest Car Vending Machine is the first of its kind in the state of Kentucky, and the 25th in the U.S. Additional Car Vending Machines are located in Tennessee, Texas, Florida, Maryland, Arizona, Ohio, Pennsylvania, Indiana, Illinois, Missouri, North Carolina, Oklahoma and California.

The Louisville Car Vending Machine is located at 1510 Lakeshore Court. Location hours are Monday through Saturday from 9 a.m. to 7 p.m. ET. Vehicle pickup at any of Carvana's Car Vending Machines is free for all Carvana customers.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

View source version on businesswire.com: https://www.businesswire.com/news/home/20200812005054/en/

Carvana

Amy O'Hara

602-558-7848

press@carvana.com

Source: Carvana

