

NEWS

CARVANA BRINGS THE NEW WAY TO BUY A CAR™ TO TWO ADDITIONAL MARKETS IN NORTHERN CALIFORNIA

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Carvana Now Offers As-Soon-As-Next-Day Vehicle Delivery to Chico and Yuba City

CHICO, Calif.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, and the fastest-growing auto retailer in the U.S., launched as-soon-as-next-day vehicle delivery to Chico and Yuba City area residents today. In as little as 5 minutes, from the comfort of home or on the go via their mobile device, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, sell or trade their current vehicle to Carvana and schedule as soon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20200131005015/en/

Carvana customers save valuable time and money by skipping the dealership entirely and shopping online at Carvana.com. All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees, so customers get a high-definition virtual tour, in addition to a 7-day return policy, giving customers the peace of mind and time to ensure the vehicle fits their life. Whether seeing how many grocery bags fit in the trunk, or confirming the car seats fit, it's an upgrade to the traditional test drive.

Customers looking to trade in their vehicle, or sell a vehicle, can also skip the dealership by simply entering their VIN or plate number on Carvana.com, answer a few questions and Carvana can pick up the vehicle and bring them a check, as soon as the next day.

In addition, every Carvana vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"As we continue our rapid expansion from coast to coast, growing our reach in California is critical to those efforts," said Ernie Garcia, founder and CEO of Carvana. "Yuba City and Chico area residents can now join thousands of other Californians who enjoy ordering their next car online and having it delivered as soon as the next day."

Carvana now offers as-soon-as-next-day vehicle delivery in 158 markets across the U.S.

Carvana expands presence in California offering as-soon-as-next-day vehicle delivery to two additional markets: Chico and Yuba City. (Photo: Business Wire)

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines

 $For further information on Carvana, please visit \\ www.carvana.com, or connect with us on \\ Facebook, \\ Instagram \\ or \\ Twitter.$

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Carvana

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