

NEWS

CARVANA CONTINUES GROWTH IN THE SOUTHWEST LAUNCHING THIRD MARKET IN ARIZONA

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Carvana Brings the New Way to Buy a Car to Prescott

PHOENIX--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched in its third market in Arizona today. In as little as 10 minutes, from the comfort of home or on the go via their mobile device, Prescott area residents can shop more than 15,000 vehicles on Carvana.com, finance, purchase, sell their current vehicle to Carvana and now schedule as-soon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190305005033/en/

Carvana launches its third market in Arizona, increasing its presence in the Grand Canyon State, now offering as-soon-as-next-day vehicle delivery to Prescott area residents. (Photo: Business Wire)

By ditching the dealership and shopping online at Carvana.com, customers save valuable time and money, gaining access to a great selection, great prices and great customer service. All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees to provide customers with a high-definition

virtual tour. Additionally, every vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

Every Carvana vehicle comes with a seven-day return policy, giving customers the time, convenience and peace of mind to ensure their vehicle fits their life. Whether it's making sure there is enough cargo space for your camping gear, or seeing how it handles circling Courthouse Plaza for a parking spot, it's an upgrade to the traditional test-drive.

"Growing our presence in our home state is meaningful," said Ernie Garcia, founder and CEO of Carvana. "We look forward to bringing Prescott the new way to buy a car and all of the convenience and selection that offers area car buyers."

With today's launch, Carvana now offers as-soon-as-next-day vehicle delivery in 101 markets across the U.S.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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