

NEWS

CARVANA EXPANDS PENNSYLVANIA PRESENCE INTO SCRANTON

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Electric City Residents Now Have a New Way to Buy a Car with As-Soon-As-Next-Day Delivery

SCRANTON, Pa.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying used cars, launched today in Scranton, with as-soon-as-next-day vehicle delivery, growing its market count in the state to seven. In as little as 10 minutes, Scranton customers can shop more than 10,000 vehicles on Carvana.com, finance, purchase, sell their current vehicle to Carvana and now schedule as-soon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20181107005098/en/

Carvana expands presence in Pennsylvania offering as-soon-as-nextday vehicle delivery to Scranton area residents. (Photo: Business Wire) Carvana customers save valuable time and money by shopping online, whether from the comfort of home or on the go via their mobile device. Visitors to Carvana.com can browse high-definition, 360-degree photos, with the confidence that comes with a 7-day return policy for every vehicle. By putting

customers in control of the purchase process, they have the time to ensure the vehicle fits their life. All Carvana vehicles are Carvana Certified, have undergone a rigorous 150-point inspection, have no frame damage and have never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on every car's vehicle description page.

"As we've continued to grow our presence in Pennsylvania, we're looking forward to now providing as-soon-as-next-day vehicle delivery to Scranton," said Ernie Garcia, founder and CEO of Carvana. "We're confident area customers will embrace the new way to buy a car."

Carvana first launched as-soon-as-next-day vehicle delivery in Pennsylvania in October 2016, and in just two years, has grown to seven markets and one Car Vending Machine in the state. Scranton joins Pittsburgh, Allentown, Harrisburg, Lancaster, York-Hanover and Philadelphia, and is the 82nd Carvana market, nationwide.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 10,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Source: Carvana

