

NEWS

CARVANA SHOWS COLORADO THE NEW WAY TO BUY A CAR WITH DENVER MARKET LAUNCH

Mar 27, 2018

Free Vehicle Delivery Now Available in Colorado as the Company Continues Westward Expansion

DENVER--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying used cars, launched free delivery services in Denver today, giving area car buyers wider selection, considerable savings and a superior experience compared to traditional dealerships. Customers can shop more than 10,000 company-owned vehicles on Carvana.com, finance, purchase, schedule as-soon-as-next-day vehicle delivery and even trade in their current car in as little as 10 minutes.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20180327005226/en/

Carvana Brings Free, As-Soon-As-Next-Day Vehicle Delivery to Denver (Photo: Business Wire)

Instead of wasting an entire Saturday at the dealership, customers can shop a national inventory of more than 10,000 vehicles on their own terms, from the comfort of home or on the go via their mobile device. Their chosen vehicle is

then delivered to their driveway with a seven-day test-own period to determine if the vehicle fits their life. All vehicles on Carvana.com are Carvana Certified and have passed a rigorous 150-point inspection, have never been in a reported accident and have no frame damage. All features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page. And, Carvana customers have shown how pleased they are with the new way to buy a car – rating the company an average of 4.7 out of five stars across more than 14,000 verified third-party reviews.

"Denver is increasingly getting attention for its tech hub attributes, and its residents deserve to keep pace with the city in which they live and work," said Ernie Garcia, founder and CEO of Carvana. "We're proud to provide a solution for their car buying needs with our no-haggle, online approach and free, as-soon-as-next-day vehicle delivery."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as next-day delivery to residents in 56 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Bridgeport (Conn.), Charlotte (N.C.), Charleston (S.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Corpus Christi (Texas), Dallas, Detroit, Ft. Myers (Fla.), Greensboro (N.C.), Greenville (S.C.), Hampton Roads (Va.), Houston, Huntsville (Ala.), Indianapolis, Jacksonville (Fla.), Kansas City (Kan.), Knoxville (Tenn.), Las Vegas, Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Montgomery (Ala.), Nashville (Tenn.), Newark (N.J.), New Haven (Conn.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, San Diego, Springfield (Mass.), St. Louis, Tampa (Fla.), Tucson (Ariz.), Washington, D.C., Winston-Salem (N.C.) and now Denver.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Source: Carvana

