

## **NFWS**

## CARVANA DEBUTS NEWEST CAR VENDING MACHINE IN UTAH

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Salt Lake City is Home to Carvana's 29th Car Vending Machine

SALT LAKE CITY--(BUSINESS WIRE)-- Today Carvana (NYSE: CVNA), the leading e-commerce platform for buying and selling used cars, launched its newest Car Vending Machine, located in Salt Lake City. The white brick and glass structure stands eight stories tall with a 27-vehicle capacity, offering car buyers in the area an entirely New Way To Buy A Car®. Customers can shop an inventory of more than 55,000 used cars for sale, secure auto financing or use the car loan calculator, purchase, trade in, and schedule as-soon-as-next-day vehicle delivery in as little as five minutes. Customers can also sell their current vehicle to Carvana and receive a real offer just as quickly, without even purchasing a vehicle.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20211110005521/en/

Carvana has launched its newest Car Vending Machine in Salt Lake City. The white brick and glass structure stands eight stories tall with a 27-vehicle capacity, offering car buyers in Utah an entirely New Way To Buy A Car®. (Photo: Business Wire)

Carvana customers can save valuable time by skipping the dealership and shopping online, and select a day and time convenient for them to pick up their vehicle at the Car Vending Machine. Upon arrival, they will be greeted by a Customer Advocate and receive a commemorative, oversized Carvana coin to activate the automated vending process. Carvana customers get a front-row

seat to watch their vehicle descending through the brightly lit mountain-inspired structure from the heart of the all-glass tower.

Carvana has also upgraded the concept of the traditional test drive with a 7-day return policy. Car buyers get to live with the car for a full week to ensure the vehicle fits their needs and lifestyle, whether seeing how their new SUV handles the drive to Park City or confirming there's enough cargo space for all their camping gear in a crossover; all backed by the peace of mind and knowledge that Carvana vehicles pass a rigorous, 150-point inspection, have no frame damage, and have never been in a reported accident. Features, imperfections, and updated information about open safety recalls are listed on every car's vehicle description page.

Customers can also sell their current vehicle to Carvana and receive a real offer in just minutes—even without purchasing a vehicle. Additionally, Carvana never charges hidden, bogus fees like "documentation fees," which can often be added to the price of a vehicle at the last minute.

"Earlier this year we debuted as-soon-as-next-day delivery in Salt Lake City, and now we're proud to also bring our newest Car Vending Machine to the community," said Ernie Garcia, Carvana founder and CEO. "We're confident customers will embrace The New Way to Buy a Car® and the fun and excitement our newest Car Vending Machine adds to the car buying experience."

The newest Car Vending Machine is the first of its kind in Utah, and the 29th in the U.S. Additional Car Vending Machines are located in Nevada, Kentucky, Tennessee, Texas, Florida, Maryland, Arizona, Ohio, Pennsylvania, Indiana, Illinois, Missouri, North Carolina, Oklahoma, California, Michigan and Georgia.

The Salt Lake City Car Vending Machine is located at 2950 N. Triumph Way in Lehi. Location hours are Monday through Saturday from 9 a.m. to 7 p.m. MT. Vehicle pick-up at any of Carvana's Car Vending Machines is free for all Carvana customers.

## **About Carvana**

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy and sell cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying, selling, and financing platform. Carvana.com enables consumers to quickly and easily shop more than 55,000 vehicles, finance, trade in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines. Carvana is a Fortune 500 company, providing as-soon-as-next-day delivery to customers in over 300 U.S. markets.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram, Twitter or the Carvana Blog.

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Carvana

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