

## **NEWS**

## CARVANA BRINGS LAKE CHARLES THE NEW WAY TO BUY A CAR®

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Carvana Grows Louisiana Presence, Offering As-Soon-As-Next-Day Delivery

LAKE CHARLES, La.--(BUSINESS WIRE)—Leading online auto retailer Carvana (NYSE: CVNA) now offers as-soon-as-next-day touchless home delivery to Lake Charles area residents. Customers can shop more than 20,000 cars for sale, secure auto financing, purchase, trade in, and schedule as-soon-as-next-day vehicle delivery in as little as five minutes. Customers can also sell their current vehicle to Carvana and receive a real offer in minutes, whether or not they are purchasing a vehicle.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20210203005270/en/

Carvana expands reach in Louisiana, offering as-soon-as-next-day vehicle delivery to Lake Charles area residents. (Photo: Business Wire)

Carvana saves customers valuable time and money, allowing them to skip the dealership and shop from the comfort of home or on the go via their mobile device. Because Carvana pioneered online car buying, customers can virtually

tour every vehicle in the national inventory via patented 360-degree, high-definition photography, inside and out.

Customers looking to trade in their vehicle, or sell a vehicle, can also skip the dealership by simply entering their VIN or license plate number on Carvana.com, answer a few questions and Carvana can pick up the vehicle and bring them a check, as soon as the next day.

Carvana vehicles are Carvana Certified, having passed a rigorous 150-point inspection, have never been in a reported accident and have no frame damage. Features, imperfections and updated information about open safety recalls are listed on every car's vehicle description page. Additionally, Carvana vehicles come with a seven-day return policy, giving customers the time to ensure the vehicle fits their life, an upgrade to the traditional test drive. Lake Charles area residents can try out their car on a morning coffee run, or see how the car handles a longer weekend trip with the whole family.

"Whether searching for a Honda Civic or a Ford Explorer, we're confident that Lake Charles will enjoy the great selection, safety, and transparency that comes with The New Way to Buy a Car®," said Ernie Garcia, Carvana founder and CEO. "We're pleased to offer as-soon-as-next-day delivery and the peace of mind that comes with our seven-day return policy."

Carvana now offers as-soon-as-next-day vehicle delivery to customers in 269 cities across the U.S.

## **About Carvana (NYSE: CVNA)**

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 20,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Carvana

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