

NEWS

CARVANA PRESENCE IN CALIFORNIA GROWS RAPIDLY WITH THREE ADDITIONAL MARKETS

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The New Way to Buy a Car Comes to Salinas, Santa Cruz and Visalia with As-Soon-As-Next-Day Vehicle Delivery

SALINAS, Calif.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched in three additional California markets today, offering as-soon-as-next-day vehicle delivery to Salinas, Santa Cruz and Visalia area residents. In as little as 10 minutes, customers can shop more than 15,000 vehicles on [Carvana.com](#), finance, purchase, trade in, and now schedule as-soon-as-next-day delivery. Area customers can also [sell their current vehicle to Carvana](#), even if they aren't purchasing one, receive a real offer in minutes, then schedule as-soon-as-next-day pickup of that vehicle.

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Carvana continues rapid expansion in California, offering as-soon-as-next-day vehicle delivery to Salinas, Santa Cruz and Visalia area residents. (Photo: Business Wire)

Carvana offers consumers a car buying experience focused on transparency and ease. Customers shop for and purchase their next vehicle entirely online, saving valuable time and money by skipping the dealership. Additionally, all Carvana vehicles also come with a 7-day return policy, giving customers the

time to ensure their vehicle fits their life. Whether it's getting all your beach gear in the trunk, or seeing if the car seats fit, it's an upgrade to the traditional test-drive.

All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees, so customers get a high-definition virtual tour of every vehicle. Additionally, every Carvana vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"We've had a huge week in California, launching a total of six markets in the state as of today," said Ernie Garcia, founder and CEO of Carvana. "We're eager to grow here in the Golden State and look forward to bringing the new way to buy a car to Salinas, Santa Cruz and Visalia area residents."

With today's additional launches in California, Carvana now offers as-soon-as-next-day vehicle delivery in 13 markets in the state and 115 markets across the U.S.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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