

NEWS

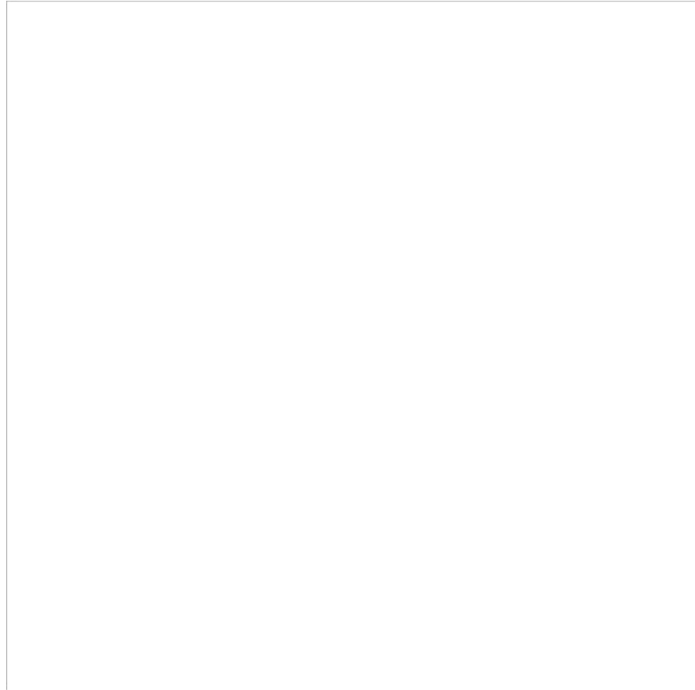
CARVANA CONTINUES SAME DAY DELIVERY EXPANSION IN RICHMOND AREA

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Leading online auto retailer delivers instant gratification to area customers with faster vehicle delivery

RICHMOND, Va.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), an industry pioneer for buying and selling used cars online, today announced its expansion of same day vehicle delivery to select residents of the greater Richmond, Virginia area. Now Richmond area customers can take delivery of a vehicle as soon as the same day they place an order on Carvana.com, and select customers interested in selling their current vehicle to Carvana can also benefit from same day drop-off.

This press release features multimedia. View the full release here: <https://www.businesswire.com/news/home/20240626590580/en/>



Carvana now offers same day delivery to Richmond area customers.
(Photo: Business Wire)

"We live two hours away in a rural area, and receiving the car within 24 hours was incredibly convenient," shared Carvana customer Christopher P. "It saved us time and gas from driving around to multiple dealerships miles away. The service was fast, efficient, and exceeded our expectations. I would certainly consider purchasing from Carvana again!"

Carvana's seamless online platform allows customers to browse through one of the largest online selections of high-quality pre-owned vehicles, purchase the vehicle that fits their lifestyle, and in select cases, have it delivered to their doorstep in less than 24 hours. This new offering not only speeds up vehicle delivery for local customers but also offers them access to some of Virginia buyers' most sought-after vehicles, such as the Chevrolet Equinox, Tesla Model 3, Ford Escape, Ford Explorer and Honda CR-V.¹

"We are excited to bring the convenience, speed and accessibility of same day delivery to customers in the Richmond area," says Jacqueline Hearn, Carvana's Senior Director of Market Operations and Expansion. "Whether they live close to the city center or further out in the suburbs, this offering saves valuable time for our customers and gets them on the road faster and with less hassle than ever before."

This offering is made possible with the support of Carvana's first party logistics network and its vast infrastructure, including Carvana inspection and reconditioning centers and ADESA Auction sites. Carvana initially launched same day delivery in Arizona, and continues to expand to more locations across its nationwide footprint.

About Carvana

Carvana's mission is to change the way people buy and sell cars. Over the past decade, Carvana has revolutionized automotive retail and delighted millions of customers with an offering that is fun, fast, and fair. With Carvana, customers can choose from tens of thousands of vehicles, get financing, trade-in, and complete a purchase entirely online with the convenience of home delivery or local pick up in over 300 U.S. markets. Carvana's vertically integrated platform is powered by its passionate team, unique national infrastructure, and purpose-built technology. Carvana is a Fortune 500 company and is proud to be recognized by Forbes as one of America's Best Employers.

For more information, please visit www.carvana.com.

¹ Top selling Virginia vehicles based on Carvana.com sales data for 2024 year-to-date.

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