

NEWS

CARVANA IS NEW ENGLAND'S NEW WAY TO BUY A CAR

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Boston, Worcester, Manchester and Providence Join the Carvana Family

BOSTON--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying used cars, has launched its free delivery service for customers in Boston, Worcester (Mass.), Manchester (N.H.) and Providence (R.I.). With the ability to shop more than 10,000 vehicles on Carvana.com, finance, purchase, schedule as-soon-as-next-day vehicle delivery and even trade in their current car in as little as 10 minutes, Carvana is bringing a new way to buy a car to New England.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20180411005269/en/

Carvana Expands New England Presence in Boston, Worcester, Manchester and Providence (Photo: Business Wire)

Carvana is saving customers valuable time and money while delivering an exceptional customer experience, averaging 4.7 out of five stars across more than 15,000 verified third-party reviews. Freed from entire weekends wasted

haggling at the dealership, customers can purchase their vehicle on Carvana.com from the comfort of home or on the go via their mobile device and see it in their driveway as soon as the next day. To ensure the vehicle fits their life, every Carvana vehicle comes with a seven-day test-own period. All vehicles on Carvana.com are Carvana Certified and have passed a rigorous 150-point inspection, have never been in a reported accident, and have no frame damage. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"As we grow our presence in the northeast, New England is critical to that expansion," said Ernie Garcia, founder and CEO of Carvana. "Boston is a quickly burgeoning tech player and we're pleased we can bring a tech-forward car buying solution to the area."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as next-day delivery to residents in 61 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Bridgeport (Conn.), Charlotte (N.C.), Charleston (S.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Corpus Christi (Texas), Dallas, Denver, Detroit, Ft. Myers (Fla.), Greensboro (N.C.), Greenville (S.C.), Hampton Roads (Va.), Hartford (Conn.), Houston, Huntsville (Ala.), Indianapolis, Jacksonville (Fla.), Kansas City (Kan.), Knoxville (Tenn.), Las Vegas, Lexington (Ky.), Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Montgomery (Ala.), Nashville (Tenn.), Newark (N.J.), New Haven (Conn.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, San Diego, Springfield (Mass.), St. Louis, Tampa (Fla.), Tucson (Ariz.), Washington, D.C., Winston-Salem (N.C.) and now Boston, Worcester (Mass.), Manchester (N.H.) and Providence (R.I.).

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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