

NEWS

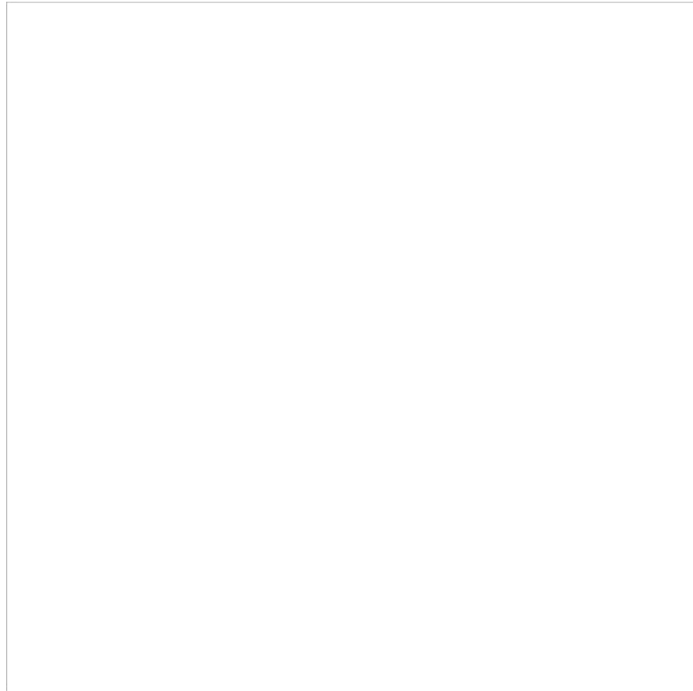
CARVANA DRIVES INTO THE PIEDMONT TRIAD, EXPANDS NORTH CAROLINA PRESENCE

Jan 31, 2018

Greensboro and Winston-Salem Area Residents Can Now Buy a Car Online and Have it Delivered as Soon as the Next Day

GREENSBORO, N.C. & WINSTON-SALEM, N.C.--(BUSINESS WIRE)-- [Carvana](#) (NYSE: CVNA), a leading eCommerce platform for buying used cars, doubled its market presence in North Carolina today, bringing a new way to buy a car to the Piedmont Triad. By visiting Carvana.com from the comfort of home, or on the go via tablet or mobile phone, Greensboro, Winston-Salem and area residents in High Point can now shop more than 10,000 vehicles, finance, purchase and even trade in their current vehicle in as little as 10 minutes. As soon as the next day, Carvana will deliver the newly purchased vehicle for free.

This press release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20180131005083/en/>



Carvana Doubles North Carolina Presence with Free Delivery in Greensboro and Winston-Salem, N.C. (Photo: Business Wire)

Winston-Salem (N.C.).

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on [Facebook](#), [Instagram](#) or [Twitter](#).

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Source: Carvana

Carvana saves customers valuable time and money with an online, transparent purchase experience. All vehicles are company-owned and Carvana Certified, passing a rigorous 150-point inspection, have never been in a reported accident, nor have frame damage. By visiting Carvana's website, customers can view all features, imperfections and updated information about open safety recalls on the car's vehicle description page. To ensure complete peace of mind, Carvana offers all customers a 7-day test-own period to make sure the vehicle fits their life.

Additionally, area customers who want to experience one of Carvana's fully automated, coin-operated Car Vending Machines can road trip to Raleigh (N.C.) to pick up their vehicle.

"We received a warm welcome in Charlotte and Raleigh, so we were eager to expand our free delivery into the Piedmont Triad," said Ernie Garcia, founder and CEO of Carvana. "We're looking forward to showing even more customers in North Carolina that car buying can actually be a fun experience."

Carvana has delivered vehicles to customers in 48 states, and offers free, as-soon-as next-day delivery to residents in 47 markets: Albuquerque (N.M.), Atlanta, Augusta (Ga.), Austin (Texas), Bakersfield (Calif.), Baltimore, Birmingham (Ala.), Charlotte (N.C.), Chattanooga (Tenn.), Chicago, Cincinnati, Cleveland, Columbia (S.C.), Columbus (Ohio), Corpus Christi (Texas), Dallas, Detroit, Ft. Myers (Fla.), Greenville (S.C.), Hampton Roads (Va.), Houston, Indianapolis, Jacksonville (Fla.), Kansas City (Kan.), Knoxville (Tenn.), Las Vegas, Los Angeles, Louisville (Ky.), Macon (Ga.), Memphis (Tenn.), Miami, Nashville (Tenn.), Newark (N.J.), Oklahoma City, Orlando (Fla.), Philadelphia, Phoenix, Pittsburgh, Raleigh (N.C.), Richmond (Va.), San Antonio, St. Louis, Tampa (Fla.), Tucson (Ariz.), Washington, D.C., and now Greensboro (N.C.) and