

NEWS

CARVANA EXPANDS TO FIVE ADDITIONAL MARKETS IN THE NORTHEAST

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The New Way to Buy a Car Comes to Westchester County, Barnstable, Norwich, Atlantic City and Trenton

PHOENIX--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched in five additional Northeast markets today. In as little as 10 minutes, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, sell their current vehicle to Carvana; and for area residents in Westchester County, N.Y.; Barnstable, Mass.; Norwich, Conn.; Atlantic City, N.J.; and Trenton, N.J., now schedule as-soon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190220005151/en/

Carvana expands presence in five additional Northeast markets offering as-soon-as-next day vehicle delivery to Westchester County, Barnstable, Norwich, Atlantic City and Trenton area residents. (Photo: Business Wire)

Customers can easily shop Carvana.com from the comfort of home or on the go via their mobile device, putting them in control of the purchase process. Additionally, every Carvana vehicle comes with a seven-day return policy, giving customers the time to ensure the vehicle fits their life. Whether it's getting all the gear in the trunk for a weekend at the shore, or making sure the

car seats fit, it's an upgrade to the traditional test-drive at the dealership.

All 15,000+ vehicles in Carvana's inventory are photographed in 360 degrees to provide customers with a high-definition virtual tour, and every vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"As we grow our presence in the Northeast, we're delivering the convenience and savings those customers are looking for when buying their next vehicle," said Ernie Garcia, founder and CEO of Carvana. "We're looking forward to bringing the new way to buy a car to Westchester, Barnstable, Norwich, Atlantic City and Trenton with as-soon-as-next-day delivery."

With today's launch, Carvana now offers as-soon-as-next-day vehicle delivery in 96 markets across the U.S.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Carvana Kate Carver 212-656-9148 carvana@icfnext.com

Source: Carvana

