

NEWS

CARVANA BRINGS THE NEW WAY TO BUY A CAR TO TECH-FORWARD BAY AREA AND SILICON VALLEY

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San Francisco and San Jose Area Customers Can Buy a Car in as Little as 10 Minutes, Have it Delivered as Soon as the Next Day

SAN FRANCISCO--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying, selling and financing used cars, has expanded its presence in California with the launch of its San Francisco and San Jose markets, offering as-soon-as-next-day vehicle delivery to area customers. Faster than deciding which show to stream next, customers can visit Carvana.com to shop more than 10,000 vehicles from home or on the go via mobile device, finance, purchase and schedule as-soon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20181211005087/en/

Carvana expands its California presence, offering as-soon-as-next-day vehicle delivery to Silicon Valley and Bay Area residents. (Photo: Business Wire)

Carvana is the New Way to Buy a Car, putting the customer in control of the purchase process. Instead of spending an entire Saturday at the dealership, Carvana customers save valuable time and money by shopping online. All vehicles are Carvana Certified, having passed a rigorous 150-point inspection,

have no frame damage and have never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page. Additionally, Carvana customers get an upgrade to the traditional test drive; to ensure the vehicle fits their life, every Carvana vehicle comes with a seven-day return policy.

"San Francisco and San Jose residents have long been known as early technology adopters," said Ernie Garcia, founder and CEO of Carvana. "We're looking forward to meeting their demand for smart consumer technology with our easy, transparent online car buying option."

Carvana now has a presence in seven California markets, while offering as-soon-as-next-day delivery of its national inventory of more than 10,000 vehicles to customers in 83 markets across the U.S. Customers who wish to sell their vehicle to Carvana – even if they aren't purchasing one – can get a value for their car in just two minutes and also schedule as-soon-as-next-day pickup of that car.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 10,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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