

## **NEWS**

## CARVANA PRESENCE CLIMBS HIGHER IN THE ROCKIES WITH FOUR ADDITIONAL MARKETS

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Carvana Brings Colorado Springs, Boulder, Fort Collins and Greeley the New Way to Buy a Car

COLORADO SPRINGS, Colo.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, launched as-soon-as-next-day vehicle delivery to Colorado Springs, Boulder, Fort Collins and Greeley area customers today. In as little as 10 minutes, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade in, sell their current vehicle to Carvana and schedule as-soon-as-next-day delivery.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190418005037/en/

Carvana expands as-soon-as-next-day vehicle delivery in Colorado, bringing the new way to buy a car to Colorado Springs, Boulder, Fort Collins and Greeley. (Photo: Business Wire)

By skipping the dealership and shopping online, customers save valuable time and money. Carvana's new way to buy and sell a car gives consumers an easy, transparent, customer-centric experience with the peace of mind that comes with a 7-day return policy. As an upgrade to the traditional test drive,

customers have the time to ensure the vehicle fits their life; install the car seats and see how it handles through mountain passes.

All 15,000+ vehicles in Carvana's national inventory are photographed in 360 degrees, so customers get a high-definition virtual tour of every vehicle. Additionally, every Carvana vehicle is Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has no frame damage and has never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"Colorado residents have so many different needs when it comes to a vehicle," said Ernie Garcia, founder and CEO of Carvana. "We're proud to offer Colorado Springs, Boulder, Fort Collins and Greeley a national inventory of more than 15,000 vehicles, paired with as-soon-as-next-day vehicle delivery so they easily and quickly get exactly what they need without ever having to step foot in a dealership."

Launching in Colorado Springs, Boulder, Fort Collins and Greeley today, Carvana now offers as-soon-as-next-day vehicle delivery in five markets in the state and 122 markets across the U.S.

## **About Carvana (NYSE: CVNA)**

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Carvana Kate Carver 212-656-9148 carvana@icfnext.com

Source: Carvana

