

## **NEWS**

## CARVANA EXPANDS PRESENCE WITH FIVE ADDITIONAL MARKETS IN FLORIDA

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Carvana Brings The New Way to Buy a Car to Deltona, Gainesville, Ocala, Palm Bay and Port St. Lucie

PORT ST. LUCIE, Fla.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, has launched assoon-as-next-day vehicle delivery to Deltona, Gainesville, Ocala, Palm Bay and Port St. Lucie area residents, bringing even more Floridians The New Way to Buy a Car. In as little as 10 minutes, from the comfort of home or on the go via mobile device, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade in, and now schedule as-soon-as-next-day delivery. Customers can also sell their current vehicle to Carvana, even if they aren't purchasing a vehicle, and receive a real offer in just minutes.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190924005262/en/

Carvana Grows Rapidly in Florida, Offers As-Soon-As-Next-Day Vehicle Delivery to Deltona, Gainesville, Ocala, Palm Bay and Port St. Lucie (Photo: Business Wire) Carvana customers get a great selection, at great prices and a great experience, all while saving valuable time and money by skipping the dealership and shopping online. All 15,000+ vehicles in Carvana's inventory are photographed in 360 degrees to provide customers with a high-definition

virtual tour. Every Carvana vehicle is also Carvana Certified, meaning it has undergone a rigorous 150-point inspection, has never been in a reported accident and has no frame damage. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

Additionally, all Carvana vehicles come with a 7-day return policy, giving customers the peace of mind and time to ensure the vehicle fits their life, whether installing the car seats or taking it on your daily commute, it's an upgrade to the traditional test drive.

"Florida residents continue to show us how much they enjoy The New Way to Buy a Car," said Ernie Garcia, founder and CEO of Carvana. "We are looking forward to further expanding our easy, transparent car buying experience with as-soon-as-next-day vehicle delivery to Deltona, Gainesville, Ocala, Palm Bay and Port St. Lucie residents."

With today's launch, Carvana now offers as-soon-as-next-day vehicle delivery in 12Florida markets and a total of 146 markets across the U.S.

## **About Carvana (NYSE: CVNA)**

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Carvana

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