

NEWS

CARVANA LAUNCHES IN FRESNO WITH AS-SOON-AS-NEXT-DAY DELIVERY

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Carvana Brings California's Central Valley Residents a New Way to Buy a Car

FRESNO, Calif.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying, financing and selling used cars, launched in Fresno today with as-soon-as-next-day vehicle delivery. In as little as 10 minutes, Central Valley customers can shop more than 10,000 vehicles on Carvana.com, finance, purchase, trade-in, and now schedule as-soon-as-next-day delivery. Area residents can also sell their current vehicle to Carvana, even if they aren't purchasing a vehicle, receiving an offer in just two minutes, then schedule as-soon-as-next-day pickup of that vehicle.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20181024005068/en/

Carvana expands into California's Central Valley, offering as-soon-asnext-day vehicle delivery to Fresno residents. (Photo: Business Wire)

Carvana customers shop online from the comfort of home or on the go via their mobile device, saving valuable time and money, while avoiding the costly fees and high-pressure sales environment of a dealership. Additionally, every Carvana vehicle comes with a seven-day return policy, giving the customer an upgrade to the traditional test-drive, ensuring they have time to determine

if the vehicle fits their life.

All vehicles are Carvana Certified, meaning they have all undergone a rigorous 150-point inspection, have no frame damage and have never been in a reported accident. Features, imperfections and updated information about open safety recalls are listed on the car's vehicle description page.

"As we expand coast-to-coast, growing our reach in California is increasingly important," said Ernie Garcia, founder and CEO of Carvana. "Fresno is a major city in the Central Valley, and we're looking forward to showing their growing population the new way to buy a car."

Carvana first launched in California in 2017, in Los Angeles. With the launch of the Fresno market, Carvana now offers as-soon-as-next-day delivery in 81 cities across the U.S. and six in California.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service. Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 10,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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