

NEWS

PENNSYLVANIA PRESENCE GROWS FOR CARVANA WITH HARRISBURG, LANCASTER, ALLENTOWN AND YORK-HANOVER MARKETS

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Carvana Offers Free, As-Soon-As-Next-Day Delivery to Four Additional Cities in the Keystone State

HARRISBURG, Pa.--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying used cars, today announced four new markets in Pennsylvania, offering customers in Harrisburg, Lancaster, Allentown and York-Hanover free, as-soon-as-next-day vehicle delivery. With the freedom and flexibility to purchase a car from the comfort of home or on the go via their mobile device, Carvana customers can shop more than 10,000 vehicles on Carvana.com, finance, purchase and schedule as-soon-as-next-day delivery to their driveway in as little as 10 minutes.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20180808005056/en/

Carvana brings the new way to buy a car to four more cities in Pennsylvania with as-soon-as-next-day delivery now offered in Harrisburg, Lancaster, York-Hanover and Allentown. (Photo: Business Wire) Carvana is the new way to buy a car, putting the customer in control of the purchase process. By ditching the dealership and shopping online, Carvana customers save valuable time and money. All vehicles are Carvana Certified, have undergone a rigorous 150-point inspection, have no frame damage and have never been in a reported accident. Features, imperfections and updated

information about open safety recalls are listed on the car's vehicle description page. Additionally, to ensure the vehicle fits the customer's life, every Carvana vehicle comes with a seven-day return policy, instead of a 10-minute test drive around the dealership block.

"Since launching our free, as-soon-as-next-day delivery in Pittsburgh in 2016, we've continued to explore ways to grow our presence in the state," said Ernie Garcia, founder and CEO of Carvana. "Harrisburg, Lancaster, Allentown and York-Hanover are cities that are important to that growth, and we're eager to show them the new way to buy a car."

Carvana debuted in Pennsylvania in October 2016, offering free, as-soon-as-next-day vehicle delivery to Pittsburgh area customers. In March 2017 Carvana launched in the Philadelphia market. Now, with a presence in Harrisburg, Lancaster, Allentown and York-Hanover, Carvana is bringing the new way to buy a car to six Pennsylvania cities, and more than 70 cities nationwide.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online automotive retail platform. Carvana.com enables consumers to quickly and easily buy a car online, including finding their preferred vehicle, qualifying for financing, getting a trade-in value, signing contracts, and receiving as-soon-as-next-day delivery or pickup of the vehicle from one of Carvana's proprietary automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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Carvana
Colleen Murphy, 404-214-0722 x109
cmurphy@trevelinokeller.com

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