

NEWS

CARVANA DEBUTS SECOND PENNSYLVANIA CAR VENDING MACHINE

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Pittsburgh Welcomes Carvana's Newest Car Vending Machine, Reading and Erie Offered As-Soon-As-Next-Day Vehicle Delivery

PITTSBURGH--(BUSINESS WIRE)-- Carvana (NYSE: CVNA), a leading e-commerce platform for buying and selling used cars, unveiled its newest Car Vending Machine today in Pittsburgh. The newest addition to the Steel City's skyline stands eight stories tall and holds 27 vehicles, creating a memorable and customer-centric pickup experience for customers who purchase a vehicle on Carvana.com and choose to pick it up from the Car Vending Machine. Additionally, today Carvana launched two more markets in Pennsylvania, now offering as-soon-as-next-day vehicle delivery to Erie and Reading. Area residents can also sell their current vehicle to Carvana, even if they aren't purchasing a vehicle, receive a real offer in just minutes and schedule as-soon-as-next-day pickup of that vehicle.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20190321005121/en/



Carvana debuts its newest Car Vending Machine in Pittsburgh; the second in Pennsylvania and the 16th in the U.S. Carvana's newest Car Vending Machine stands eight stories high, and holds up to 27 vehicles. (Photo: Business Wire)

In as little as 10 minutes, customers can shop more than 15,000 vehicles on Carvana.com, finance, purchase, trade-in, and schedule as-soon-as-next-day delivery or Car Vending Machine pickup of that vehicle. Customers that choose to pick up at the Car Vending Machine receive a commemorative, oversized Carvana coin to activate the vending process. The pick-up process takes only minutes, compared to an average of four hours at the dealership.

Additionally, every Carvana vehicle comes with a seven-day return policy, giving customers the peace of mind and time to ensure the vehicle fits their life. Every Carvana vehicle is Carvana Certified, having passed a rigorous, 150-point inspection, has never been in a reported accident and has no frame damage. Features, imperfections and updated information about open safety recalls are listed on every car's vehicle description page.

"We first brought Pittsburgh the new way to buy a car in 2016, when we launched as-soon-as-next-day vehicle delivery in the area," said Ernie Garcia, founder and CEO of Carvana. "We're rapidly increasing our presence in Pennsylvania, and as we launch in Reading and Erie today, while also debuting our Pittsburgh Car Vending Machine, we're appreciative of our customers and how Pennsylvania has welcomed our easy, transparent online car buying experience."

Pittsburgh is the second Carvana Car Vending Machine location in Pennsylvania and the 16th in the U.S. Additional Car Vending Machines are located in cities across Texas, Tennessee, Florida, North Carolina, Maryland, Arizona, Ohio and Indiana.

Located at 1300 Brockwell St. in Bridgeville, the Pittsburgh Car Vending Machine is open Monday through Saturday from 9 a.m. to 7 p.m. ET. Vehicle pickup at any of Carvana's Car Vending Machines is free for all Carvana customers.

About Carvana (NYSE: CVNA)

Founded in 2012 and based in Phoenix, Carvana's (NYSE: CVNA) mission is to change the way people buy cars. By removing the traditional dealership infrastructure and replacing it with technology and exceptional customer service, Carvana offers consumers an intuitive and convenient online car buying and financing platform. Carvana.com enables consumers to quickly and easily shop more than 15,000 vehicles, finance, trade-in or sell their current vehicle to Carvana, sign contracts, and schedule as-soon-as-next-day delivery or pickup at one of Carvana's patented, automated Car Vending Machines.

For further information on Carvana, please visit www.carvana.com, or connect with us on Facebook, Instagram or Twitter.

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